

# M e m o r a n d u m

To: Panel Members Date: September 22, 2006

From: Ruby Cohen, Manager Agr. No. ET07-0171

Analyst: K. Ohta

Subject: SMALL BUSINESS AGREEMENT WITH 100 OR FEWER EMPLOYEES

## **CONTRACTOR:**

- Contractor's Legal Name: Flight Light, Inc.
- Type of Industry: Manufacturing
- Nature of Business: Manufacturing Airfield Lighting Products
- Contractor's Number of Full-Time Employees: 15
  - Number to be trained: 15
- Turnover Rate: 10%
- Repeat Contractor: No

## **CONTRACT:**

- Training Project Profile: Retraining: Companies W/Out-Of-State Competition
- ETP Funding Amount: \$19,800
- Employer Contribution: \$13,500
- Average Cost per Trainee: \$1,320
- Range Of Hourly Wages At Retention: \$15.00 to \$40.00
- Health Benefits: N/A
- Occupations to be Trained: Managers, Production and Sales
- Training Menu: Business Skills, Continuous Improvement, Manufacturing Skills
- Range of Hours: 8 - 60
- County(ies) Served: Sacramento
- Union Representation: No
- Subcontractors: N/A